

# Mini MBA™ factsheet and sample week



Earlscliffe



Ages: 15-17 years

Lessons: 20 hours per week (x60 mins)

Minimum English level: B2+ (Upper-Intermediate)

Early Bird price: £3,075 (book before 31/03/23)

Price after 31/03/23: £3,275

Duration: two weeks

Starting dates: 25 June or 08 July or 22 July 2023

Mini MBA™ can be combined with other courses to make a longer stay  
(e.g. add one week of Think Global! or a two week Breaking Digital course)

*"The Mini MBA™ was the most challenging summer course I have ever attended,  
but it was also the most fun and interesting experience."*

Flavia, Romania

**Special feature: Visit to the Bank of England or the Museum of Brands**

## Course content:

General topics covered:

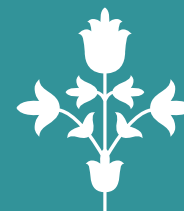
- Entrepreneurship, tech & start-ups
- Marketing & products
- Management, organisation & leadership
- Economics & global business

## Course objectives:

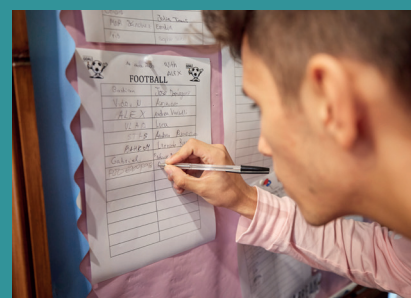
- Creating a prototype of a product which could theoretically be taken to market
- Designing materials to market products in a digital world
- A deeper understanding of the accounting processes and costings of business
- An increased awareness of modern business and start-ups
- Understanding the international economic landscape
- Developing the language skills for presentations, negotiations and meetings

## Mini MBA™ sample week

	Saturday	Sunday	Monday	Tuesday	Capital Wednesday™	Thursday	Friday
07:30	Wake up, room inspections and breakfast						
09:00	Arrivals & departures throughout the day Dodgeball Baking	Trip to Windsor Castle and boat tour on the Thames	Lessons 1 & 2: Introductions & mentality of an entrepreneur	Lessons 1 & 2: Language: Types of businesses	High speed train to London: Tower of London, the Museum of Brands and Covent Garden	Lessons 1 & 2: Language: Accounting and finance	Lessons 1 & 2: Theory: Products and marketing
10:30	Morning break		Morning break			Morning break	
10:45	Football Table tennis Baking Board games Badminton		Lessons 3 & 4: Theory: The business model canvas	Lessons 3 & 4: Theory: Customers and segmentation		Lessons 3 & 4: Theory: Financial modelling	Lessons 3 & 4: Language: Delivering effective presentations
12:15	Lunch		Lunch			Lunch	
13:15	Trip into Ashford Outlet Centre		Lessons 5 & 6: Presentations: Delivering a pitch for a first iteration of a product	Lessons 5 & 6: Task: Creating a landing page for a product		Lessons 5 & 6: Task: Create a basic database to run a company	Lessons 5 & 6: Task: Give a presentation about your favourite entrepreneur
15:15			Afternoon break			Afternoon break	
15:45		Afternoon activities: Beach games: ultimate frisbee, touch rugby, capture the flag, ...	Afternoon activities: Talent show preparation	Afternoon activities: Visit Folkestone in small groups	Afternoon activities: Rounders Basketball Football Baking		
17:00	Free time						
18:00	Dinner						
19:30	Welcome party and games	Film night and popcorn	Casino night	'Earlscliffe's Got Talent' show	Table tennis Basketball Movie night	Laser tag trip	Hawaiian disco night
22:00	In houses						



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