



TOEIC® Listening and Reading Test



Read the directions on the back cover.

Do not break the seal until you are told to do so.

This test book and the answer sheet must be handed in separately as instructed at the end of the test.

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LISTENING TEST

In the Listening test, you will be asked to demonstrate how well you understand spoken English. The entire Listening test will last approximately 45 minutes. There are four parts, and directions are given for each part. You must mark your answers on the separate answer sheet. Do not write your answers in your test book.

PART 1

Directions: For each question in this part, you will hear four statements about a picture in your test book. When you hear the statements, you must select the one statement that best describes what you see in the picture. Then find the number of the question on your answer sheet and mark your answer. The statements will not be printed in your test book and will be spoken only one time.



Statement (C), "They're sitting at a table," is the best description of the picture, so you should select answer (C) and mark it on your answer sheet.



2.



Directions: You will hear a question or statement and three responses spoken in English. They will not be printed in your test book and will be spoken only one time. Select the best response to the question or statement and mark the letter (A), (B), or (C) on your answer sheet.

- 7. Mark your answer on your answer sheet.
- 8. Mark your answer on your answer sheet.
- 9. Mark your answer on your answer sheet.
- **10.** Mark your answer on your answer sheet.

Directions: You will hear some conversations between two or more people. You will be asked to answer three questions about what the speakers say in each conversation. Select the best response to each question and mark the letter (A), (B), (C), or (D) on your answer sheet. The conversations will not be printed in your test book and will be spoken only one time.

- 32. Why is the woman calling?
 - (A) To cancel an order
 - (B) To complain about a product
 - (C) To redeem a gift card
 - (D) To renew a warranty
- 33. What does the man ask the woman about?
 - (A) A model name
 - (B) A brand of coffee
 - (C) A catalog number
 - (D) A date of purchase
- 34. What does the man offer to do?
 - (A) Provide a discount
 - (B) Send a free sample
 - (C) Extend a warranty
 - (D) Issue a refund

- 35. Where do the speakers work?
 - (A) At a hotel
 - (B) At a department store
 - (C) At a restaurant
 - (D) At a call center
- 36. What does the man ask about?
 - (A) How many people have applied for a promotion
 - (B) If a manager is in the lobby
 - (C) Whether a position is available
 - (D) When new shifts will be assigned
- **37.** What does the woman say the man should be prepared to do?
 - (A) Handle customer complaints
 - (B) Work within a budget
 - (C) Get to know local clients
 - (D) Work evening hours

- 38. What is the conversation mainly about?
 - (A) An enlargement of office space
 - (B) A move into a new market
 - (C) An increase in staff numbers
 - (D) A change in company leadership
- **39.** Why does the woman say, "I can't believe it"?
 - (A) She strongly disagrees.
 - (B) She would like an explanation.
 - (C) She feels disappointed.
 - (D) She is happily surprised.
- 40. What do the men imply about the company?
 - (A) It was recently founded.
 - (B) It is planning to adjust salaries.
 - (C) It is in a good financial situation.
 - (D) It has offices in other countries.

Screen Size	System Price
11 inches	\$799
13 inches	\$899
15 inches	\$999
17 inches	\$1,099

- 41. What does the woman ask the man to do?
 - (A) Order some equipment
 - (B) Find a new vendor
 - (C) Repair a laptop
 - (D) Contact a job candidate
- 42. What problem does the man mention?
 - (A) A designer has left the company.
 - (B) A supplier has increased its prices.
 - (C) A computer model has been discontinued.
 - (D) A departmental budget has been reduced.
- **43.** Look at the graphic. What size screen will the man order?
 - (A) 11 inches
 - (B) 13 inches
 - (C) 15 inches
 - (D) 17 inches

Directions: You will hear some talks given by a single speaker. You will be asked to answer three questions about what the speaker says in each talk. Select the best response to each question and mark the letter (A), (B), (C), or (D) on your answer sheet. The talks will not be printed in your test book and will be spoken only one time.

- 71. What does the speaker say about the repair?
 - (A) It is not required.
 - (B) It has been finished early.
 - (C) It will be inexpensive.
 - (D) It is covered by a warranty.
- 72. When can the listener pick up his car?
 - (A) Today
 - (B) Tomorrow
 - (C) Next week
 - (D) In two weeks
- 73. What does the speaker offer to do?
 - (A) Look for a used part
 - (B) Refund the cost of a charge
 - (C) Send an invoice
 - (D) Arrange a ride

- **74.** What kind of business does the speaker work for?
 - (A) A restaurant
 - (B) A supermarket
 - (C) A furniture store
 - (D) A fitness center
- **75.** Why does the speaker assign extra work to the listeners?
 - (A) A deadline is approaching.
 - (B) A staff member is unwell.
 - (C) Many customers are expected.
 - (D) Equipment needs to be unpacked.
- **76.** What does the speaker ask listeners to tell customers about?
 - (A) New business hours
 - (B) Discount cards
 - (C) A special dish
 - (D) A holiday sale

- 77. What bothers the man about Torland Advertising?
 - (A) Their failure to meet deadlines
 - (B) Their problems with staffing
 - (C) Their request to revise a contract
 - (D) Their focus on cost cutting
- **78.** What does the man mean when he says, "Here's the thing"?
 - (A) He will demonstrate a product.
 - (B) He has forgotten a word.
 - (C) He has found what he was looking for.
 - (D) He will introduce a point to consider.
- 79. What are the listeners asked to look at?
 - (A) A design idea
 - (B) A business contract
 - (C) An advertisement
 - (D) A budget

Program	
Presenter	Time
Ms. Carbajal	1:00-1:50
Mr. Buteux	1:55–2:45
BREAK	2:45-3:00
Mr. Chambers	3:00-3:50
Ms. Ohta	3:55-4:45

- 80. Where most likely is the speaker?
 - (A) At an award ceremony
 - (B) At a musical performance
 - (C) At a retirement celebration
 - (D) At a training seminar
- 81. What are listeners asked to do?
 - (A) Stay seated during the break
 - (B) Carry their valuables with them
 - (C) Return any borrowed equipment
 - (D) Share printed programs with others
- **82.** Look at the graphic. Who will be the final presenter?
 - (A) Ms. Carbajal
 - (B) Mr. Buteux
 - (C) Mr. Chambers
 - (D) Ms. Ohta

This is the end of the Listening test. Turn to Part 5 in your test book.

NO TEST MATERIAL ON THIS PAGE

READING TEST

In the Reading test, you will read a variety of texts and answer several different types of reading comprehension questions. The entire Reading test will last 75 minutes. There are three parts, and directions are given for each part. You are encouraged to answer as many questions as possible within the time allowed.

You must mark your answers on the separate answer sheet. Do not write your answers in your test book.

PART 5

Directions: A word or phrase is missing in each of the sentences below. Four answer choices are given below each sentence. Select the best answer to complete the sentence. Then mark the letter (A), (B), (C), or (D) on your answer sheet.

- **101.** Customer reviews indicate that many modern mobile devices are often unnecessarily ------.
 - (A) complication
 - (B) complicates
 - (C) complicate
 - (D) complicated
- **102.** Jamal Nawzad has received top performance reviews ------ he joined the sales department two years ago.
 - (A) despite
 - (B) except
 - (C) since
 - (D) during
- **103.** Gyeon Corporation's continuing education policy states that ------ learning new skills enhances creativity and focus.
 - (A) regular
 - (B) regularity
 - (C) regulate
 - (D) regularly

- **104.** Among ------ recognized at the company awards ceremony were senior business analyst Natalie Obi and sales associate Peter Comeau.
 - (A) who
 - (B) whose
 - (C) they
 - (D) those
- **105.** All clothing sold in Develyn's Boutique is made from natural materials and contains no ------ dyes.
 - (A) immediate
 - (B) synthetic
 - (C) reasonable
 - (D) assumed

Directions: Read the texts that follow. A word, phrase, or sentence is missing in parts of each text. Four answer choices for each question are given below the text. Select the best answer to complete the text. Then mark the letter (A), (B), (C), or (D) on your answer sheet.

Questions 131-134 refer to the following e-mail.

To: Project Leads From: James Pak Subject: Training Courses

To all Pak Designs project leaders:

In the coming weeks, we will be organizing several training sessions for employees. At Pak 131.
Designs, we believe that with the proper help and support from our senior project leaders, less
experienced staff can quickly a deep understanding of the design process, they can 132.
improve their ability to communicate effectively across divisions. When employees at all
experience levels interact, every employee's competency level rises and the business overall
benefits. For that reason, we are urging experienced project leaders to attend each one of the
interactive seminars that will be held throughout the coming month

Thank you for your support.

James Pak Pak Designs

- **131.** (A) interest
 - (B) interests
 - (C) interested
 - (D) interesting
- **132.** (A) develop
 - (B) raise
 - (C) open
 - (D) complete

133. (A) After all

- (B) For
- (C) Even so
- (D) At the same time

- **134.** (A) Let me explain our plans for on-site staff training.
 - (B) We hope that you will strongly consider joining us.
 - (C) Today's training session will be postponed until Monday.
 - (D) This is the first in a series of such lectures.

Directions: In this part you will read a selection of texts, such as magazine and newspaper articles, e-mails, and instant messages. Each text or set of texts is followed by several questions. Select the best answer for each question and mark the letter (A), (B), (C), or (D) on your answer sheet.

Questions 147-148 refer to the following advertisement.



- **147.** What is suggested about the car?
 - (A) It was recently repaired.
 - (B) It has had more than one owner.
 - (C) It is very fuel efficient.
 - (D) It has been on sale for six months.
- **148.** According to the advertisement, why is Ms. Ghorbani selling her car?
 - (A) She cannot repair the car's temperature control.
 - (B) She finds it difficult to maintain.
 - (C) She would like to have a newer model.
 - (D) She is leaving for another country.

Questions 149-151 refer to the following article.

On Monday, Salinas Products, a large food distributor based in Mexico City, announced its plans to acquire the Pablo's restaurant chain. Pablo Benavidez, the chain's owner, had been considering holding an auction for ownership of the chain. He ultimately made the decision to sell to Salinas without seeking other offers. According to inside sources, Salinas has agreed to keep the restaurant's name as part of the deal. Mr. Benavidez started the business 40 years ago right after finishing school. He opened a small food stand in his hometown of Cancún. Following that, he opened restaurants in Puerto Vallarta and Veracruz, and there are now over 50 Pablo's restaurants nationwide.

- 149. What is suggested about Mr. Benavidez?
 - (A) He has hired Salinas Products to distribute his products.
 - (B) He has agreed to sell his business to Salinas Products.
 - (C) He has recently been hired as an employee of a school.
 - (D) He has been chosen to be the new president of Salinas Products.
- **150.** According to the article, where is Mr. Benavidez from?
 - (A) Cancún
 - (B) Veracruz
 - (C) Mexico City
 - (D) Puerto Vallarta

- **151.** What is indicated about the Pablo's restaurant chain?
 - (A) It was recently sold in an auction.
 - (B) It will soon change its name.
 - (C) It was founded 40 years ago.
 - (D) It operates in several countries.

Questions 152-153 refer to the following text message chain.

SAM BACH My first flight was delayed, so I missed my connection in	11:59 Beijing.
SAM BACH So now, I'm going to be on a flight arriving in Kansai at 18	12:00 3:00.
AKIRA OTANI OK. Same airline?	12:05
SAM BACH It's still Fly Right Airlines. It will be later in the day but still time for our client meeting.	12:06 in
AKIRA OTANI I'll confirm the arrival time. Do you have any checked bag	12:06 s?
SAM BACH I do. Would you mind meeting me at the door after I go through customs?	12:10
AKIRA OTANI Sure thing. Parking spots can be hard to find, but now I'll have extra time to drive around and look.	12:15
SAM BACH Yes, sorry about that. See you then!	12:16
	Send

- **152.** What is suggested about Mr. Bach?
 - (A) He has been to Kansai more than once.
 - (B) He currently works in Beijing.
 - (C) He is on a business trip.
 - (D) He works for Fly Right Airlines.
- **153.** At 12:15, what does Mr. Otani mean when he writes, "Sure thing"?
 - (A) He has confirmed the arrival time of a flight.
 - (B) He is certain he will be able to find a parking place.
 - (C) He agrees to wait at the door near the customs area.
 - (D) He knows Mr. Bach must pass through customs.

Notice Board Space Available to Community Groups

Mooringtown Library is pleased to invite local community groups to use the free advertising space on its new notice board, located outside the front entrance of the library. Space on the board is available for up to four weeks at a time.

Notices must be approved in advance at the library's front desk and must meet the following requirements. All content must be suitable for public display. The notice must be written or printed on standard-quality paper with dimensions of either 8.5 in x 11 in or 5.5 in x 8.5 in. The desired start and end date for display should be written in the front bottom right corner. — [1] —. Any notices that do not meet these requirements will not be considered and will be discarded. — [2] —.

- [3] —. Submissions are now being accepted at the Mooringtown Library front desk. Please have the actual notice, in the format in which you would like it to appear, with you when you arrive. Within one business day, you will receive a call confirming that your notice has been added to the board. — [4] —.

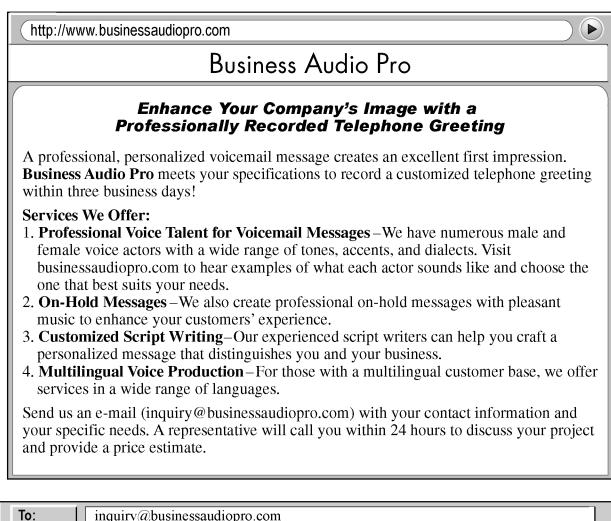
Mooringtown Library www.mooringtownlib.co.au

- **161.** What is indicated about advertising space on the Mooringtown Library notice board?
 - (A) It is available at no charge.
 - (B) It can be used for any length of time.
 - (C) It is open to all area businesses.
 - (D) It is intended mainly for sporting events.
- **162.** What is NOT a stated requirement for a notice to be placed on the board?
 - (A) It must meet certain size requirements.
 - (B) It must be marked with posting dates.
 - (C) It must be reviewed beforehand.
 - (D) It must be signed by a librarian.
- **163.** What should an advertiser bring to the library when making a submission?
 - (A) An outline of proposed content
 - (B) A final version of the notice
 - (C) A completed submission form
 - (D) A letter from an organization

164. In which of the positions marked [1], [2], [3], and [4] does the following sentence best belong?

"The name and telephone number of the person posting the notice must be clearly marked on the back."

(A)	[1]
(B)	[2]
(C)	[3]
(D)	[4]



To:	inquiry@businessaudiopro.com	
From:	j.annesly@anneslydata.com	
Date:	June 25	
Subject:	Request	
and transa greeting i this for m like the m between t Thank yo Jody Ann Annesly I 512-555-4	esly	

- **176.** According to the advertisement, why should customers visit the Business Audio Pro Web site?
 - (A) To hear voice samples
 - (B) To add a new phone number
 - (C) To submit a credit card payment
 - (D) To request recording equipment
- **177.** What is suggested about Business Audio Pro?
 - (A) It fills orders once a week.
 - (B) It advertises in the newspaper.
 - (C) It specializes in data-processing services.
 - (D) It has recently expanded its business.
- 178. Who most likely is Ms. Annesly?
 - (A) An actor
 - (B) A script writer
 - (C) A sales associate
 - (D) A business owner

- **179.** What service does Ms. Annesly NOT request from Business Audio Pro?
 - (A) Professional voice talent
 - (B) On-hold messages
 - (C) Customized script writing
 - (D) Multilingual voice production
- **180.** What will Ms. Annesly most likely do within 24 hours?
 - (A) Meet with an actor
 - (B) Visit a recording studio
 - (C) Write a script
 - (D) Speak with a representative

Questions 196-200 refer to the following advertisement, online shopping cart, and e-mail.



Sparky Paints, Inc., makes it easy to select the right colors for your home. Browse through hundreds of colors on our Web site, www.sparkypaints.com. Select your top colors, and we'll send free samples right to your door. Our color samples are three times larger than typical samples found in home-improvement stores and come with self-adhesive backing, allowing you to adhere them to your walls so you can easily see how colors will coordinate in your home. When you're ready to begin painting, simply select your chosen colors online, and we'll ship the paint of your choice to arrive at your home within 3-5 business days, or within 2 business days for an additional expedited shipping fee.

*Actual colors may differ slightly from what appears on your monitor. For this reason, we recommend ordering several samples in similar shades.

http://wv	http://www.sparkypaints.com/shoppingcart				
		Sparky Pa	aints, Inc. 💉		
	Order Summary	#3397	Customer:	Arun Phan	
	Item	Size	Quantity	Price]
	Caspian Blue SP 237	n/a	1	\$0.00	
	Deep Sea Blue SP 298	n/a	1	\$0.00	
	Stormy Blue SP 722	n/a	1	\$0.00	
	Misty Gray SP 944	Gallon	2	\$50.00	
	Tax (8 percent)\$4.00Expedited shipping\$18.99Total\$72.99				
				(Proceed t	to Checkout

From:	Arun Phan <arun.phan@tnet.com></arun.phan@tnet.com>	
То:	Customer Support <support@sparkypaints.com></support@sparkypaints.com>	
Date:	March 12	
Subject:	Order #3397	
not the one I h Waves). They a confused at yo	ding my order #3397—it arrived this morning. Unfortunately, the paint was ad asked for. I had selected color SP 944 but received SP 945 (Ocean appear right next to each other on your Web site, so the two may have been ur end. Could you send me the correct paint, along with additional samples n color to SP 722? That sample worked well in my house; the others looked by walls.	~

- **196.** In the advertisement, the word "top" in paragraph 1, line 2, is closest in meaning to
 - (A) maximum
 - (B) favorite
 - (C) important
 - (D) upper
- **197.** What are Sparky Paints customers advised to do?
 - (A) Apply an adhesive to color samples
 - (B) Visit a store to compare paint colors
 - (C) Adjust the color on their computer monitor
 - (D) Order samples of several similar colors
- 198. What is most likely true about order #3397?
 - (A) It arrived within two business days.
 - (B) It included an extra sample.
 - (C) It was shipped in February.
 - (D) It contained four gallons of paint.

- **199.** Which color does Mr. Phan indicate that he likes?
 - (A) Caspian Blue
 - (B) Deep Sea Blue
 - (C) Stormy Blue
 - (D) Misty Gray
- **200.** What problem does Mr. Phan mention in his e-mail?
 - (A) He received the wrong item.
 - (B) He was charged the wrong price.
 - (C) The delivery time was too long.
 - (D) The instructions were too confusing.

Stop! This is the end of the test. If you finish before time is called, you may go back to Parts 5, 6, and 7 and check your work.

NO TEST MATERIAL ON THIS PAGE

Answer Key

Item Number	Key	Item Number
1	А	101
2	D	102
7	А	103
8	В	104
9	А	105
10	С	131
32	В	132
33	D	133
34	А	134
35	А	147
36	С	148
37	D	149
38	А	150
39	D	151
40	С	152
41	А	153
42	В	161
43	С	162
71	В	163
72	В	164
73	D	176
74	А	177
75	В	178
76	С	179
77	D	180
78	D	196
79	В	197
80	D	198
81	В	199
82	С	200

Remitamber	Rey
101	D
102	С
103	D
104	D
105	В
131	С
132	А
133	D
134	В
147	А
148	D
149	В
150	А
151	С
152	С
153	С
161	А
162	D
163	В
164	А
176	А
177	В
178	D
179	В
180	D
196	В
197	D
198	А
199	С
200	А

Key



Test of English for International Communication

General Directions

This test is designed to measure your English language ability. The test is divided into two sections: Listening and Reading.

You must mark all of your answers on the separate answer sheet. For each question, you should select the best answer from the answer choices given. Then, on your answer sheet, you should find the number of the question and fill in the space that corresponds to the letter of the answer that you have selected. If you decide to change an answer, completely erase your old answer and then mark your new answer.